

SOLUTION

# Supply Chain Management

Activate Your Supply Chain Strategy. Operationalize It Faster.

**Does your organization struggle to:**

- Create flexibility for managing through disruption
- Optimize distribution capabilities
- Configure a resilient global supply chain without adding costs
- Revamp the network strategy
- Navigate and adopt emerging technologies
- Enhance supply chain talent capabilities

**With TBM Supply Chain Management, you will:**

- Build resiliency with 15-30% improvement in lead times
- Create flexibility with 5-25% working capital reduction with the same or better service levels
- Optimize your total cost to serve with a 5-15% reduction in P&L total supply chain costs

## TBM's Suite of Supply Chain Services

Supply Chain Strategy



Supply Chain Talent Development



Supply Chain Process Improvement



Supply Chain Technologies



### Suppliers

-  Supplier Management
-  Sourcing & Procurement

### Planning & Scheduling

-  Modeling & Scenario Analysis
-  Integrated Business Planning
-  S&OP

### Warehouse/Distribution

-  Inventory Optimization
-  Logistics & Transportation Optimization
-  Network Optimization
-  Distribution & Warehouse Optimization

### Synchronize Operations to Your Customer

-  Competitive Set Requirements
-  Total Cost to Serve

Operationalize your supply chain strategy for growth with an integrated approach inclusive of people, process and technology. Our unique strength is our ability to leverage a broad bench of experience in talent strategy, supply chain management, operational improvement, and a pragmatic approach to technology adoption.

## Supply Chain Management Results

### AEROSPACE MANUFACTURER

#### Reducing Conversion Costs and Inventory while Improving Delivery

- Prepared for a large volume increase with several new part numbers along with increased demand for one critical part
- Created standard work for materials flow, pull vs. push for materials, and stabilized lead times
- Eliminated overproduction and overtime costs, reduced inventory 45%, and achieved 100% delivery for critical part

### NIKE

#### Assessing Supplier Performance to Improve Performance and Promote Growth

- Implemented a global Lean supplier assessment and development program
- Lean value chain implementation in 23 key suppliers
- Achieved 18% productivity improvement and 96% on-time delivery while nearly doubling inventory turns and reducing lead times by 42 days

### WIKA INSTRUMENT CORP

#### Transforming Supply Chain Thinking to Squeeze Out Waste

- Reduced order-to-shipment lead times and prepared for a 25% increase in sales volumes without adding people or floor space
- Cross-functional improvement teams apply Lean principles to simplify order picking, packaging, and shipping
- Improved productivity 17% and reduced pick, pack, and ship errors 43% in less than one year

## Create a resilient supply chain that withstands disruption and changes in preferences and consumption habits.

TBM takes a holistic, three-dimensional approach to integrating, optimizing, and balancing your supply chain. By combining process rigor with technology, we convert data into fact-based information for better, faster decision making. So you can avoid tough tradeoffs between service and cost and more confidently pursue sales while improving service and achieving the lowest possible cost to serve.

### The TBM Approach to Supply Chain Management

#### Diagnose

Our supply chain consultants use our proprietary 10-point assessment to identify and quantify improvement priorities. They use data analysis, current state mapping and create go forward recommendations for all or focused parts of the supply chain: technology, integrated business planning/S&OP, planning & scheduling, network review, talent capabilities, sourcing and procurement, inventory optimization, supplier management, distribution and warehouse operations, or logistics and transportation.

#### Model

Prior to execution, we model what-if scenarios to accurately project risks; forecast the financial impact of decisions made around cost, service level and working capital; and provide a clear understanding of implications and advantages of strategy shifts. We use our technology expertise and leading edge partner technologies for visibility, analytics, and decision-making.

#### Implement

Our comprehensive solution includes people, process and technology. Our teams work shoulder-to-shoulder with your operations and supply chain team to implement quickly. We aim to mitigate supply chain risk by building in resiliency, flexibility and an optimal cost to serve.

Activate your supply chain strategy.  
Operationalize it faster with TBM. →

## Speed wins every time.

TBM specializes in operations and supply chain consulting for manufacturers and distributors. We push the pedal down in your operations to make you more agile and help you accelerate business performance 3–5x faster than your peers.

