

INDUSTRY

Food & Beverage

Satisfying an Appetite for Growth

Does your organisation struggle with:

- Controlling waste, spoilage and giveaway
- Streamlining quality and sanitation processes and procedures
- Improving changeover processes to reduce downtime
- Hitting critical production KPI targets on an hourly or daily basis
- Conducting efficient sanitation and contamination procedures
- Navigating around ingredient shortages and supply chain disruptions
- Attracting and retaining skilled workers

Leverage TBM's deep expertise in food and beverage to:

- Correct root causes of product variation, spoilage, and product give-away
- Implement proper food sanitation practises
- Fix food safety issues
- Improve on-time delivery
- Reduce labour turnover
- Improve equipment flexibility equipment/capacity utilisation
- Create operational flexibility to affordably address shifts in consumer preferences and demands

Creating a Superior Competitive Advantage Through Operational Agility

TBM stands out as a strategic partner for food manufacturing, beverage production, food packaging, and agribusiness enterprises. With a proactive approach and strong focus on execution, we address industry challenges, including meeting consumer demand, navigating FDA regulations, and ensuring quality standards. Our commitment extends to assisting organisations in attaining sustainable success by leveraging our expertise in the manufacturing process, as well as proficiency in areas such as maintenance, sanitation, and regulatory compliance.

Our Focus Areas that Drive Food & Beverage Success

Lean Management System: Minimise production costs, optimise margins, and standardise processes for quality control. Utilising demand segmentation analysis, we streamline SKU rationalisation, reducing working capital while maintaining service levels. Our focus on business process improvements extends to the order-to-cash cycle. In production management, we monitor key performance indicators to meet targets, maintain quality, ensure compliance, and manage costs effectively.

Supply Chain Management & Logistics: Secure critical ingredient contracts, optimise processes, and enhance efficiency in supplier assessments, forecast accuracy, dealer replenishment, and logistics. TBM is committed to boosting the resilience of the entire food and beverage supply chain.

Talent & Labour Strategy: Create a robust talent management strategy for a high-performing workforce aligned with organisational goals. We partner with manufacturers to attract and retain skilled labour, provide leadership coaching, and strategically embed leaders for enhanced performance. Our dedication extends to fostering an engaged organisational culture, driving increased productivity and bottom-line results.

Asset Utilisation: Achieve optimised performance and return-on-assets by maximising machine uptime, improving equipment flexibility, and increasing yield with improvements in OEE and Total Productive Maintenance (TPM).

Compliance & Regulation: Enforce strict FDA compliance by enhancing sanitation and implementing manufacturing processes aligned with FDA/HACCP requirements for a safe production environment.

About TBM Consulting Group

TBM is a global operations and supply chain consultancy with deep roots in operational improvement and lean manufacturing. We specialise in driving organic growth through process improvements that prioritise customer satisfaction, expedite speed to market, and a better price/margin advantage. Many of our consultants have worked in or with food and beverage manufacturers during the course of their careers. Our senior management consultants have 25+ years of hands on experience in C-suite, operational leadership or continuous improvement roles.

Food & Beverage Manufacturing Results

SPECIALITY FOODS MANUFACTURER

Company Optimises Production with Improved Supply Chain Capabilities

- Identified \$10+ million in productivity savings and excessive product give-away
- Entrée assembly and packaging improvements worth \$6.3 MM per year
- Top sanitation improvement projects worth \$250K per year
- Identified equipment capacity improvement opportunities worth almost \$9 million

SHELF-STABLE & FROZEN FOODS MANUFACTURER

\$4B Company Improves Yield, Reduces Process Variation, and Improves Sanitation

- Generated a over \$3.5 million in annualised savings
- 20-25% improvement in targeted improvement areas
- Reduced process variation resulting in less scrap and reprocessing
- Improved food safety, achieved a 28% reduction in sanitisation time while reducing bacteria growth opportunities, reduced set-up times by 49%

GLOBAL FROZEN FOOD MANUFACTURER

Privately-held Company, Drives Lean Transformation & Sustainable Performance Improvement

- Continuous Improvement programme launched and internalised in 48 plants, 12 countries/ 5 continents, in three years
- \$300k average savings per energy kaizen event (15 pilot events held)
- 10% reduction in labour turnover and 4% reduction in employee absences
- 85% sustainment of improvements, including resolution of food safety issues
- 8% increase in productivity, 5% reduction in downtime, and 5% reduction in defects sustained by some facilities

Need help? Contact us today!



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André has over 20 years of experience as an international consultant, operations excellence strategist, and business transformation expert. He leads the company's European operations including business development, client management, and consulting. André has extensive experience in manufacturing, procurement, and innovation throughout the supply chain in industries such as pharma, food & beverage, life sciences, industrial manufacturing, medical equipment, and electronics.



Robert Vrugtman

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Robert Vrugtman has over 30 years of experience as an international consultant and business transformation expert. Robert has extensive experience in manufacturing, supply chain, transportation & logistics, pharma, chemicals, healthcare, construction, mining, energy, utilities, automotive, waste management, engineering, retail, telecommunications, financial services, and defense.

Speed wins every time.

TBM specialises in operations and supply chain consulting for manufacturers and distributors. We accelerate operational performance to make you more agile and help you accelerate business performance 3–5x faster than your peers.



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